## The Embossed Leather Story



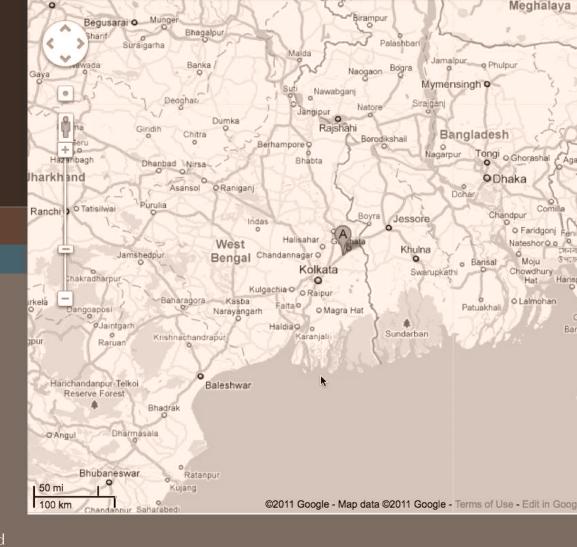


## Habra

Habra is a city, a municipality and a police station of Barasat subdivision in North 24 Parganas district in West Bengal. Habra is situated on the Jessore Road between Kolkata and the Bangladesh border at Petrapole. Its location makes it an important town for export and import of goods between India and Bangladesh.

Habra has many educational institutions and has a high level of literacy. It is also famous for the many organizations doing rural development work. After Kolkata, it has the biggest bazaars in the region and is a thriving hub of trade in grocery and livestock. It is also a thriving cultural centre with different social and religious public functions.

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The Story

















## Leather Working Process



mbossed leather work on goatskin has been a speciality L of West Bengal since 1940s. It is said that it was Tagore's daughter-in-law who brought this legendary art of embossing to Bengal from Java. It was in the 1980's, Sasha revived this craft unique to Shantiniketan and helped disseminate the skill other parts of Bengal. It was Sasha's sustained effort in design & product development, technical and skill upgradation, quality control and, most importantly, vigorous promotion & marketing drive that expanded the scope of this craft and created greater employment opportunities for the crafts persons.

**/**egetable-tanned leather is the only form of leather suitable for use in leather embossing or stamping. It is tanned using tannin and other ingredients found in vegetable matter, such as tree bark prepared in bark mills, and other such sources. It is supple and brown in colour, with the exact shade depending on the mix of chemicals and the colour of the skin.

In the embossing process used in Bengal, first the leather I is washed to remove all traces of salt. Usually sheepskin is used, and is bought from the old Chinese tanneries in Kolkata

















The next stage is fabrication where the leather is stitched or pasted on to board, to construct a purse, box or bag. Fabric is often used for lining. This stage calls for very skilled and careful working as the glue used can stain and spoil the piece.









## Shanti Handicrafts

Shanti Handicrafts is situated in Habra, North 24-parganas, specialising in "Shantiniketan" style hand embossed leather products. Led by a young artisan-entrepreneur Dilip Das, the unit has scaled up its capacities and facilities with direct intervention of Sasha. The unit is development minded quality conscious, environmentally responsible and socially proactive. It has always lived up to the demands of international business and done well in domestic market as well.

With Sasha's initial inputs and order support, the small group at Shanti slowly grew up. In 5 years time, its turnover increased over two fold and the number of artisans increased from 4 people initially to 12 in 2004.

The products included different varieties of bags, purse, frames, boxes etc.

The products of this group reiterate the fact that traditional concepts can be moulded to satisfy modern functional requirements.

In spite of the good work, the unit was suffering from low productivity and slow growth affecting its margins and fund flow. It was then that Sasha- EDF with support from its Fair Trade partner undertook a systematic and integrated project at Shanti Handicrafts. The project intervened in several areas of operations & systems, design & development, modernization & skill up-gradation. Sasha- EDF offered a range of services to the group from infrastructure sup-

port, improvement in planning, processing, colouring, stitching and simultaneous skill development.

Sasha has introduced new design concepts, contemporary colour schemes and a fresh look to the existing product range for development of new products. Sasha has promoted these products in the international market and propagated direct interface with foreign buyers through systematic feedback mechanisms.

In last 5 years, its turnover increased significantly and the number of artisans increased to more than 25 now. Today Shanti Handicrafts is a thriving & growing enterprise with regular income for its artisans in the community.



Photography and Story: Ruchir Joshi Layout and Design: Naga Nandini

For any details contact: sashaindia@vsnl.net www.sashaworld.com

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